SPEEDYRAILS teachworks.

# Navigating cloud infrastructure effortlessly with Speedyrails support.

Teachworks, established in 2014, provides software solutions tailored for the needs of education businesses of all sizes. Their web-based, Software as a Service (SaaS) model simplifies complex tasks such as recruiting, scheduling, invoicing, payroll, and accounting, freeing up educators to focus on what they do best - teaching. With a robust customer base spread across 45 countries, Teachworks harnesses technology to empower educational endeavors worldwide.

## Challenges

As Teachworks continued to scale, the limitations of their initial cloud infrastructure became increasingly apparent. Their primary concerns revolved around the lack of flexibility in system upgrades and configuration changes, compounded by diminishing support response times from the service provider. Such constraints not only hampered operational efficiency but also threatened the platform's ability to innovate and adapt to the evolving needs of its global clientele. The need for a more direct and flexible control over their cloud infrastructure became critical for sustaining growth and maintaining service excellence.

***"With our previous partner, we would be waiting for responses to support tickets for days. Not only does Speedyrails provide 24/7 monitoring, but when we reach out to them with an issue they not only respond right away, but the issue will often be resolved within 5 to 10 minutes."***

## Solutions

Recognizing the urgency to revamp their cloud infrastructure, Teachworks sought out a partner to help them with a strategic transition to Amazon Web Services (AWS). This move was aimed at gaining greater autonomy over their operational environment and ensuring a more responsive support structure. The selection of Speedyrails as their new AWS managed services partner was a pivotal decision in this transition. Speedyrails stood out due to its sterling reputation for quick support turnaround times, AWS Expertise, and over 15 years of cloud management experience - not to mention its impeccable track record, underscored by glowing reviews from similar organizations.

The migration process to AWS was meticulously planned and executed with minimal downtime, a testament to Speedyrails' proficiency and the robustness of AWS. This seamless transition was particularly noteworthy given Teachworks' obligation to ensure uninterrupted service for its users worldwide.

aws PARTNER Advanced Tier Services

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## Results

**The partnership with Speedyrails and the migration to AWS sparked a new era of operational agility and efficiency for Teachworks, one where they can rely on:**

- **Rapid support responses:** the transition from days-long wait times for support to responses within minutes has accelerated Teachworks' ability to implement changes and resolve issues, enhancing productivity and service reliability.
- **Enhanced flexibility and control:** direct access to AWS has unlocked new levels of flexibility, allowing Teachworks to swiftly adapt and expand its services. This newfound agility supports the continuous enhancement of the platform, ensuring it remains at the forefront of educational software solutions.
- **Competitive pricing and value:** the services provided by Speedyrails, coupled with the significant value derived from improved efficiency and support, has solidified the decision to transition as not just a strategic move, but a financially sound one as well.

Looking ahead, Teachworks is poised to leverage its strengthened cloud infrastructure to introduce new features and integrations, further enriching its software offerings. The company remains committed to its core priorities of stability and security, ensuring that its platform not only meets but exceeds the evolving needs of its clientele.

The successful transition to AWS, facilitated by Speedyrails, marks a pivotal milestone in Teachworks' journey towards technological excellence and global expansion. With a more responsive, secure, and flexible cloud infrastructure, Teachworks is well-equipped to navigate the challenges of a rapidly changing educational landscape. The company looks forward to a future where it can continue to innovate, expand, and provide unparalleled service to educators and institutions around the world, reinforcing its commitment to empowering the educational sector through technology.

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**Need the scalability of AWS without the headache of managing the migration and ongoing operations?**
Let Speedyrails manage your AWS infrastructure so you can stay focused on moving your product forward

**Talk to a Cloud Expert →**